

**Larry J. Pfeil, P.E.**  
Vice President  
Engineering

April 27, 2006

**Hormel Foods Corporate Services, LLC**  
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Mr. Jim Salmon  
Preston Refrigeration  
3200 Fiberglass Road  
Kansas City, KS 66115

Re: Spirit of Excellence Award

Dear Jim:

Congratulations for winning the 2005 Spirit of Excellence Award. This is the first year you have won this award and your performance, and our working relationship, is appreciated by all of us who work with you.

You did what you said you were going to do, when you were going to do it, for the amount you said it was going to cost, and you handled the other aspects of the work appropriately. You are, and continue to be, the type of "professionals" we respect and want to work with.

Our standards are high at Hormel and your recognition means you are in an elite category.

Congratulations and best wishes for continued success.

Sincerely,



LARRY J. PFEIL, P. E.

clc

Jim,  
I'm glad we got our national  
agreement worked out. Congratulations  
again!



5/30